



"2019 Punta Cana Incentive Trip" Terms & Conditions

The '2019 Punta Cana Incentive Trip' (hereinafter "Incentive") is available to all Origami Owl, LLC or Origami Owl, ULC (hereinafter "O2") Independent Designers (hereinafter "IDs" or "Earner(s)") on the terms and conditions noted below. O2 reserves the right to discontinue or alter the terms of this Incentive without notice.

INCENTIVE OVERVIEW

- This Incentive runs from 12 a.m. CT on August 1, 2018 through 11:59 p.m. CT on January 31, 2019 ("Incentive Period").
- All IDs in good standing as of 12 a.m. CT on August 1, 2018 shall be automatically enrolled in Incentive. To be in good standing, IDs must be in compliance with the Independent Designer Agreement Terms & Conditions and Policies and Procedures.
- A 'month' for purposes of this Incentive means a business month – the time period beginning at 12 a.m. CT on the first calendar day of the month and extending until 11:59 p.m. CT on the last calendar day of the month.

INCENTIVE QUALIFICATION

- In order to qualify for Incentive, an ID must earn a minimum of sixteen-thousand (16,000) Incentive Points ("IP") during Incentive Period. A minimum of three-thousand (3,000) of such IP must be generated from the "Personal Volume Points" category during Incentive Period.
- An ID who earns a minimum of sixteen-thousand (16,000) IP during the Incentive Period is eligible to earn a trip (travel dates and details to be determined by O2) for one (1), plus \$500 USD / ²\$650 CAD cash towards travel expenses.
- An ID who earns a minimum of twenty-thousand (20,000) IP during the Incentive Period is eligible to earn a trip for two (2), plus \$1,000 USD / \$1,300 CAD cash towards travel expenses.
- The list of IDs who earn Incentive trip will be announced as follows on March 1, 2019: (1) O2 Regional Sales Managers will publish the names of Earners on regional Facebook pages; (2) O2 will post the names of Earners on O2's Facebook page; (3) Earners will be notified via email by O2.

¹ The "2019 Punta Cana Incentive Trip" Terms & Conditions were amended as of February 25, 2019. Please see the Incentive FAQs for a detailed summary of the amendments.

² Exchange rates are subject to change at anytime without notice.

INCENTIVE POINT CATEGORIES

PERSONAL VOLUME ("PV") POINTS

- An ID will earn one (1) PV Point each time such ID generates one (1) Personal Volume ("PV"), cumulatively, during the Incentive Period.

PERSONAL SPONSORING ("PS") POINTS

- For purposes of this Incentive, new, personally sponsored IDs are defined as IDs who are personally sponsored *during the Incentive Period*.
- An ID will earn two (2) PS Points each time a new, personally sponsored ID in their Level 1 generates one (1) PV, cumulatively, during the Incentive Period.
- An ID is eligible to earn PS Points from new, personally Sponsored ID's they re-assign to their levels 2-4.
- An ID is not eligible to earn PS Points from any PV generated from an inherited roll-up.
- An ID is eligible to earn PS Points from PV generated from an assigned Annie.

BONUS POINTS

PAID-AS TITLE BONUS ("PA") POINTS

- An ID who is Paid-As a Team Leader or above is eligible to earn one-hundred (100) PA Points each month such ID is Paid-As their highest Achieved / Career Title.
- In order to earn PA Points, an ID (including inactive, re-enrolled, and re-instated IDs) must be Paid-As the highest Achieved / Career Title they have reached from the time they first enrolled with O2.

RANK ADVANCEMENT BONUS ("RA") POINTS

- Each time an ID advances in rank to an Achieved / Career Title of Team Leader or above for the first time (including multiple rank advancements which occur during a month), such ID will earn two-hundred (200) RA Points.
- An ID who personally advances in rank multiple Titles above Team Leader for the first time in one month is eligible to earn two-hundred (200) RA Points for each Title skipped (Team Leader and above).
- In order to earn RA Points, an ID (including inactive, re-enrolled, and re-instated IDs) must advance in rank above the highest Achieved / Career Title they have reached from the time they first enrolled with O2.

TRAVEL

- Earners will receive the following Incentive Trip:
 - Four (4) night stay at either the "NOW Onyx Resort", "Breathless Punta Cana Resort & Spa", or "Dreams Resort & Spa" all-inclusive resorts located in Uvero Alto, Punta Cana, Dominican Republic, from April 3, 2019 through April 7, 2019.
- Airfare credit towards Incentive trip will be paid to ID's PayQuicker account on March 8, 2019.
- No buy-in option is available for Incentive trip. An ID who earns a trip for two (2) and wishes to bring a guest at the all-inclusive rate may make arrangements to do so directly with the resort upon check-in. Any additional guests who attend trip may not participate in any O2 events during the trip. O2 events and activities are reserved only for IDs who earn trip.
- If ID and ID's co-applicant earn Incentive trip, both may attend only if a trip for two (2) is earned.
- If an ID cancels the Incentive trip, the trip is forfeited. A guest of ID may not attend trip without ID. If a guest of ID cancels the trip, ID is responsible for any costs associated with adding another guest.
- Cancellation terms are subject to O2's sole and absolute discretion. O2 reserves the right to determine the method cancellations are processed for the Incentive trip.
- Passport and Tourist Card are required to register and for travel in connection with Incentive Trip. ID is responsible for obtaining and paying any fees associated with ID's own passport and Tourist Card. O2 will not pay expediting fees for passports, Tourist Cards, or any other fees or costs associated with any documentation required for international travel.
- ID assumes sole responsibility for all costs associated with the Incentive trip not explicitly outlined above. All costs, taxes, fees and expenses associated with Incentive trip or the acceptance and use of any element of Incentive trip not specifically addressed are the sole responsibility of the ID.
- ID will be required to present at least one valid major credit card in order to check in at the resort. O2 will not be responsible for any cancellations, delays, diversions or substitution or any act or omissions whatsoever by the resort or any other persons or entities providing any of these travel elements or services. If the ID is not able to attend the trip on the designated dates, or otherwise fails to use or redeem any element of the prize, ID shall forfeit the prize (or such prize element) and no additional or substitute prize or compensation will be provided. If the ID elects to travel without a guest, no additional compensation will be awarded.
- Only the Incentive trip specified will be awarded, subject to substitutions provided at O2's sole and absolute discretion.

GENERAL TERMS & CONDITIONS

- PV Points will be calculated and finalized each month during the Incentive Period after month-end commissions are calculated in final and closed at the end of the month.
- O2 reserves the right to substitute a prize with another prize of greater or equal value in the event that the Incentive Prize is unavailable due to any factor beyond O2's reasonable control. Any portion of the Incentive Prize that is not used is forfeited. If O2 is unable to contact any potential Earner or if a potential Earner fails to comply with these Terms and Conditions, her or his Incentive Prize will be forfeited at O2's sole discretion.
- Any unclaimed rewards will be forfeited. IDs grant Company the right to use and publish their legal name, business name (if applicable), photographs or videos containing ID's name and likeness, and ID's city or state of residence online and in print, or any other media, in connection with the Incentive.
- Trip Points are non-transferrable. No substitutions. Reward has no monetary value if ID is not able to attend Incentive trip and the recipient cannot exchange Incentive trip for a cash refund.
- By participating in Incentive, IDs agree to be bound by these official terms & conditions, which shall be final and binding in all respects.
- Non-compliance with these terms & conditions may result in disqualification or forfeiture of Incentive.
- Force Majeure: Should events beyond the reasonable control of O2 and ID occur, including but not limited to (1) acts of God or government authorities; (2) natural disasters; (3) insolvency of any vendor participating in providing any Program rewards; (4) inability of O2 to fulfill its Program commitments for any reason; or (5) other emergencies beyond the parties' reasonable control make it illegal or impossible for such party to perform its obligations regarding this Program, such party may terminate their obligations regarding this Program upon written notice to the other party without liability. In such case, O2 will not pay a cash refund to ID.
- All federal, state and local laws and regulations apply. O2 shall only be responsible for rewarding IDs who earn the Incentive. O2 expressly disclaims any responsibility or liability for injury or loss to any person or property relating to the delivery and/or subsequent use of Incentive rewards, including all travel in connection with the Incentive trip. O2 makes no representation or warranties concerning the appearance, safety or performance of any prize awarded.
- O2 reserves the right to: (1) audit ID accounts to verify eligibility; (2) review product returns or exchanges to verify if such activity impacts Incentive qualification in any way.
- This Incentive is void where prohibited and is subject to change, suspension, modification or termination by O2 at any time during or after the Incentive period. All decisions made by O2 concerning this Incentive are made in the sole and absolute discretion of O2 and are final when made.